

# ECONOMIC OPPORTUNITY ADVISORY COUNCIL SEPTEMBER 26, 2018 MEETING MINUTES

Members Present: Greg Federline, Mike Gill, Joe Marotti, Barbara Revels, Jim Ulsamer, Frank Zedar

Members Absent: Donald O'Brien

Staff Present: Helga van Eckert, Executive Director  
Katrina Austin, Project Manager  
Lili Tuggle-Weir, Marketing Specialist

Call to Order: Mr. O'Brien called the meeting to order at 9:00 A.M.

1. **Roll Call:** A silent roll call was taken.
2. **Approval of Meeting Minutes:** August 22, 2018 - Adopted
3. **Partner Presentations** – No Presentations
4. **Executive Director Report**  
Ms. van Eckert reported items as follows:
  - a. Mr. Cahill's resignation
  - b. Flagler County Schools Salesforce Certification program letter of support
  - c. Flagler Palm Coast High School Unmanned Aircraft Systems Line-of-Sight- Certification program letter of support
  - d. EDA grant for the Airport Spec Building – has been submitted but now yet reviewed
  - e. Enterprise Florida grant for the Airport Spec Building – has been submitted but not yet reviewed
  - f. CareerSource grant – The department has applied for a \$26,500 grant through CareerSource to help fund hiring a consultant to write the scope of work for the Opportunity Zone program.
  - g. Project "Price is Right" incentive package – the incentive package would reimburse County property tax paid on the new building over ten years on a graduated scale.
    - Ms. van Eckert asked the Council members to recommend approval of the incentive package to the Board of County Commissioners (BOCC).
      - **Motion to approve was unanimous**
  - h. Project Speck – The walls are up and the roof is on
  - i. Recruitment Mission to Connecticut and New Jersey – Ms. van Eckert visited twelve companies that expressed an interest in relocation. Of the twelve, two requested follow-up and additional information.
  - j. JaxUSA – President, Jerry Mallot, has retired and the new President, Aundra Wallace, will visit Flagler County on October 15, 2018
5. **Council Comments**
  - a. Ms. Revels stated she sold a 6.3 - acre parcel on Route 1. The buyer is building a warehouse for his plumbing business and the Northeast Roto Rooter business.
  - b. Ms. Revels also mentioned that Flagler Beach has a unique opportunity with the Bank of America and Sun Trust buildings vacated.
  - c. Mr. Zedar reported on the tri-county agricultural farm-to-table event.
  - d. Mr. Ulsamer asked for clarification on what is necessary for a quorum for the EOAC. He also suggested that when seats are vacated, the council consider whether the industry specialty should

still be a consideration.

- Ms. van Eckert stated the creation of the council and its makeup was based on previous Enterprise Flagler considerations. Since then the department has had several strategic planning sessions and it may be time to ask the BOCC to reconsider the requirements for EOAC appointment.
- Mr. Gill stated that we should look at demographics, population increases, aging population and community data when considering how to reorganize the EOAC.

**6. Public Comments - None**

**7. Next Meeting:** October 24, 2018

**8. Adjournment:** The meeting adjourned at 9:47 a.m.