

ECONOMIC OPPORTUNITY ADVISORY COUNCIL

November 28, 2018 MEETING MINUTES

Members Present: Mike Gill, Joe Marotti, Graylon Perkins, Greg Federline, Jim Ulsamer, Frank Zedar

Members Absent: Donald O'Brien, Barbara Revels

Staff Present: Helga van Eckert, Executive Director
Katrina Austin, Project Manager

Call to Order: Mr. O'Brien called the meeting to order at 9:00 A.M.

1. **Roll Call:** A silent roll call was taken.
2. **Approval of Meeting Minutes:** October 24, 2018 - Adopted
3. **Partner Presentations** – None
4. **Introduction** – Mr. Federline introduced the newest council member, Graylon Perkins, representing the agriculture industry.

Mr. Perkins addressed the council and shared a brief autobiography.

5. **Executive Director Report**

Ms. van Eckert reported items as follows:

- Palm Coast Data Tour – Mr. Rory Burke, President of Palm Coast Data, offered to arrange a tour of the facility for the EOAC members. The members indicated they would like that tour arranged for January.
- Projects
 - Hotel Baltimore – Is a potential hotel opening in Flagler County.
 - C.P. Performance – The incentives have been approved by the Board of County Commissioners (BOCC) to construct a 30,000 sq. ft. facility. The agreement with Palm Coast is still pending.
 - ENV – Is a manufacturing project with a full growth plan. Staff will be showing properties to them this week.
 - Rick – They have acquired property and are constructing 18,000 sq. ft. of office space in Town Center.
 - Bags – Reopened
 - Gioia Sails – The ribbon has been cut on the new facility. The facility, originally meant to be 20,000 sq. ft., increased in size to 30,000 sq. ft. and all the space is being utilized.
 - Opportunity Zone – Staff is drafting the contract to accept the award from CareerSourceFV to fund hiring a consultant to set up an Opportunity Zone Program.
 - December EOAC meeting - Canceled

6. Council Comments

Mr. Marotti commented that he attended the Flagler County Chamber of Commerce Economic Alliance meeting. Discussion at that meeting included the need for an Industrial Park. The goal of the Alliance will be to convince landowners along the U.S. 1 corridor to sell land at a reasonable price to accomplish this goal.

Ms. van Eckert commented that the department has already begun this process by executing the U.S. 1 Corridor Study, developing the promotional video showing property along the U.S. 1 Corridor and the Florida Jobs Growth Grant application prepared by Ms. Austin to create a roadway from Hwy. 100 to U.S. 1 behind the Government Services Complex for the purpose of building an Industrial Park.

Mr. Marotti stated the Alliance members discussed having a conversation with staff to gauge how they can help the department achieve its goals.

7. Public Comments - None

8. Next Meeting: January 23, 2019

9. Adjournment: The meeting adjourned at 9:10